



7037 Old Madison Pike, Suite 400
Huntsville, AL 35806

November 4, 2004

VIA OVERNIGHT DELIVERY

Mr. Brent Kirtley
Kentucky Public Service Commission
211 Sower Boulevard
Frankfort, Kentucky 40602-0615

RECEIVED

NOV 05 2004

**PUBLIC SERVICE
COMMISSION**

Re: BTI Long Distance Service Promotional Filing

Dear Mr. Kirtley:

I am enclosing for filing with the Commission an original and three (3) copies of this letter to introduce Business Telecom Inc., d/b/a BTI's *Customer Retention Promotion*. This promotion will be available from November 5, 2004 through April 5, 2005.

The *Customer Retention Promotion* is available to any existing customer subscribing to a facilities-based T-1 long distance service or data services (including Internet and DSL) whose term plan is expiring or expired and has a minimum monthly revenue volume of \$500.00. Promotional discounts do not apply to conferencing services, surcharges or taxes. Customers will be required to sign a minimum one-year contract. Eligibility for the level of discount received is based on monthly revenue volume associated with the individual customer.

RDL1	5%	Customers billing \$500.00+
RDL2	10%	Customers billing \$600.00+
RDL3	15%	Customers billing \$700.00+
RDL4	20%	Customers billing \$800.00+
RDL5	25%	Customers billing \$900.00+
RDL6	30%	Customers billing \$1000.00+
RDL7	35%	Customers billing \$1100.00+

Please acknowledge receipt of this filing by date-stamping the enclosed cover letter labeled "return receipt" and mailing to me in the self-addressed, stamped envelope I have provided for this purpose.

Should you have any questions regarding this filing, please contact me at 256-382-3967.

Sincerely,

Sue Gibson
Regulatory Manager

Enclosures

**PUBLIC SERVICE COMMISSION
OF KENTUCKY
EFFECTIVE
11/06/2004
PURSUANT TO 807 KAR 5:011
SECTION 9 (1)**

By
Executive Director



7037 Old Madison Pike, Suite 400
Huntsville, AL 35806

October 20, 2004

VIA OVERNIGHT DELIVERY

Mr. Brent Kirtley
Kentucky Public Service Commission
211 Sower Boulevard
Frankfort, Kentucky 40602-0615

Re: BTI Local Service Promotional Filing

Dear Mr. Kirtley:

I am enclosing for filing with the Commission an original and three (3) copies of this letter to introduce Business Telecom Inc., d/b/a BTI's *Customer Retention Promotion*. This promotion will be available from November 20, 2004 through April 20, 2005.

The *Customer Retention Promotion* is available to any existing customer subscribing to a facilities-based local service, or data services (including Internet and DSL) whose term plan is expiring or expired, and has a minimum monthly revenue volume of \$500.00, provided the discount does not fall below the company's cost of providing that service to the customer. Promotional discounts do not apply to conferencing services, surcharges or taxes. Customers will be required to sign a minimum one-year contract. Eligibility for the level of discount received is based on monthly revenue volume associated with the individual customer.

RDL1	5%	Customers billing \$500.00+
RDL2	10%	Customers billing \$600.00+
RDL3	15%	Customers billing \$700.00+
RDL4	20%	Customers billing \$800.00+
RDL5	25%	Customers billing \$900.00+
RDL6	30%	Customers billing \$1000.00+
RDL7	35%	Customers billing \$1100.00

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Sincerely,


Sue Gibson
Regulatory Manager

Enclosures

PUBLIC SERVICE COMMISSION
OF KENTUCKY
EFFECTIVE
11/20/2004
PURSUANT TO 807 KAR 5:011
SECTION 9 (1)

By 
Executive Director

T63-1480



December 17, 2002
Overnight Delivery

210 N. Park Ave.
Winter Park, FL
32789

P.O. Drawer 200
Winter Park, FL
32790-0200

Tel: 407-740-8575
Fax: 407-740-0613
tmi@tminc.com

Mr. Brent Kirtley
Tariff Branch Manager
Kentucky Public Service Commission
211 Sower Blvd.
Frankfort, KY 40602-0615

Re: Business Telecom, Inc.
Tariff Revision for Local Exchange Services Tariff Filing

RECEIVED

DEC 18 2002

PUBLIC SERVICE
COMMISSION

Dear Mr. Kirtley:

The purpose of this letter is to advise the Commission of two proposed promotions for customers of the company's Local Exchange Telecommunications Services as contained in Section 15.0, Promotions, of the company's Kentucky Local Service Tariff No. 1. The promotions are described in detail below.

Phone for the Holidays

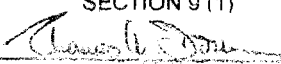
The sign up period for Phone for the Holidays is through December 31, 2002. Phone for the Holidays offers the Customer discounted pricing for BTI's bundled services: When the Customer signs a one- or two year term agreement for BTI's bundled services, they receive standard two-year pricing when they sign a one-year term agreement and standard three-year pricing when sign a two year term agreement for the following products VoicePack and VoicePack-VS.

BTI's Dozen

BTI's Dozen is a promotion designed for the local exchange service customer that bill a minimum monthly revenue of over \$500 and whose term contract(s) are within 120 days of expiration. If the Customer signs a new 1 year term agreement with BTI, they will receive a month credit for facilities based local, local UNE-P and data/internet/frame relay services in month 12 of the agreement. If the Customer signs a new 2 year term agreement with BTI, they will receive a one month credit for facilities based local, local UNE-P and data/internet/frame relay services in month 12 of the agreement and one month credit in month 24 of the agreement. The credit amount will be the total amount charged for facilities based local and local UNE-P (fixed charges/lines and features), and data/internet/frame relay services during month 12 and/or month 24. Any of the services added during the length of the term agreement will be used in computing the credit. For purposes of the agreement, facilities based local refers to UNE and Local BTI T-1 services. The promotion period for BTI's Dozen is December 30, 2002 through March 30, 2003.

DEC 19 2002

PURSUANT TO 807 KAR 5:011
SECTION 9 (1)

BY 
EXECUTIVE DIRECTOR

Mr. Brent Kirtley
Tariff Branch Manager
Kentucky Public Service Commission
December 17, 2002
Page 2 of 2

Please acknowledge receipt of this filing by returning, date-stamped, the extra copy of this cover letter in the stamped self-addressed envelope that is provided for this purpose.

Questions regarding this tariff filing may be directed to my attention at (407) 740-3001.

Thank you for your assistance in this matter.

Sincerely,



Thomas Forte
Consultant to Business Telecom, Inc.

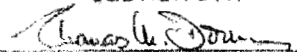
Enclosures

cc: Jean Houck, BTI
file: BTI-KY (Local)
tms: KYp0208

PUBLIC SERVICE COMMISSION
OF KENTUCKY
EFFECTIVE

DEC 19 2002

PURSUANT TO 807 KAR 5:011
SECTION 9 (1)

BY 
EXECUTIVE DIRECTOR